

ANNUAL REPORT FOR THE YEAR ENDED DECEMBER 31, 1977

THE ONTARIO JOCKEY CLUB Toronto, Ontario

Trustees	¶H. C. ARMSTRONG Brampton, Ontario
	J. ELGIN ARMSTRONG Brampton, Ontario
	†*CHARLES BAKER King, Ontario
	DOUGLAS BANKS Don Mills, Ontario
	¶*C. F. W. BURNS King, Ontario
	H. J. CARMICHAEL Toronto, Ontario
	A. M. CUDDY Strathroy, Ontario
	C. R. DIEBOLD Buffalo, N.Y.
	D. G. FORMAN Williamsville, N.Y.
	¶*G. C. FROSTAD Burlington, Ontario
	¶*GEORGE R. GARDINER Toronto, Ontario
	W. PRESTON GILBRIDE Toronto, Ontario
	THE RIGHT HONOURABLE VISCOUNT HARDINGE Montreal, P.Q.
	¶‡GEORGE C. HENDRIE Toronto, Ontario
	*JOHN H. KENNEY Toronto, Ontario
	JL. LÉVESQUE Montreal, P.Q.
	D. A. McINTOSH, Q.C Toronto, Ontario
	F. M. McMAHON Bermuda
	WARD C. PITFIELD Toronto, Ontario
	M. D. RICHARDSON Aurora, Ontario
	WOLFGANG von RICHTHOFEN Campbellville, Ontario
	¶J. E. FROWDE SEAGRAM Waterloo, Ontario
	F. H. SHERMAN Hamilton, Ontario
	CONN SMYTHE Toronto, Ontario
	C. P. B. TAYLOR Toronto, Ontario
	¶§E. P. TAYLOR Bahama Islands
	¶D. G. WILLMOT King, Ontario
	†Chairman of Executive Committee
	§ Chairman of Finance and Audit Committee and Honorary Chairman of the Board
	¶ Executive Committee
	‡Honorary President
	* Finance and Audit Committee
Officers	CHARLES BAKER Chairman of the Board
	JOHN H. KENNEY President
	J. E. FROWDE SEAGRAM Vice-President
	GEORGE R. GARDINER Vice-President
	ROLAND B. ROBERTS Vice-President-Finance and Treasurer
	ROBERT D. MIDGLEY Vice-President—Standardbred Division
	and Administration
	ERWIN F. KLUGMAN
	ERIC A. ASTROM Corporate Secretary
Solicitors	FISHER & HOLNESS Toronto, Ontario
	FRASER & BEATTY Toronto, Ontario
Auditors	CLARKSON, GORDON & CO Toronto, Ontario
Trustee for First	NATIONAL TRUST COMPANY, LIMITED
Mortgage Bonds	Toronto, Montreal, Winnipeg and Vancouver
Trustee for 10%	MONTREAL TRUST COMPANY
Secured Debentures	Toronto, Montreal, Winnipeg, Regina, Calgary and Vancouver
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ANNUAL REPORT OF THE BOARD OF TRUSTEES

The Trustees of The Ontario Jockey Club present herewith the Corporation's consolidated financial statements and report of the auditors for the year ended December 31, 1977.

From the time it became a corporation without share capital until December 31, 1976, the Corporation paid out substantially all of the excess of revenue over expenses and appropriation in the form of purses and supplemental purse distributions. A new arrangement became effective January 1, 1977 under which purse distributions are based entirely on a percentage of wagering revenue. Under this arrangement, the Corporation paid purses aggregating \$18,159,745, which exceeded purses paid in 1976 by \$1,236,997.

The Corporation realized an excess of revenue over expenses, appropriation and purses of \$1,070,794. Revenues and expenses increased from the previous year by 9.8% and 9.2%, respectively.

In 1977, additional purse moneys were distributed by way of grants forming part of the Ontario Government's race tracks tax sharing arrangement which provides for the allocation of one-seventh of the Government's revenue from the tax on parimutuel wagering. Such Government revenue amounted to \$43,115,737 in 1977, of which \$27,738,437 was in respect of races conducted at the Corporation's race tracks. Under the arrangement, the Corporation distributed, on behalf of the Provincial Government, purse grants aggregating \$2,647,822 in 1977. A further \$551,780 was paid by the Provincial Government, through the Ontario Racing Commission, directly to the owners of horses participating at the Corporation's harness raceways in races forming part of the Ontario Sire Stakes Program.

In 1977, substantial changes were made in the Corporation's racing date patterns, including the transfer of harness racing dates from Garden City to Mohawk and Greenwood. As a result of the realignment of dates, the overlap between thoroughbred racing at Woodbine and harness racing at Greenwood increased from two weeks to eight weeks. The eight weeks of overlap in 1977 consisted of four weeks in May and four weeks in July. In 1977, for the first time, thoroughbred racing was conducted at Fort Erie concurrently with racing at Woodbine. The period of dual operation extended through June and July and was followed by the principal Fort Erie meeting in August.

The realignment of harness dates had significant beneficial effects in 1977. Average daily attendance at the Corporation's harness race meetings increased 2.8% and average daily wagering increased 12.6%, which permitted a substantial increase in purse distribution. In the case of thoroughbred racing, the benefits of the realignment of dates were largely offset by the negative effects of increased overlap between operations at Woodbine and Greenwood and by adverse weather conditions. Average daily attendance decreased 2.0% and average daily wagering increased 1.9% at the Corporation's thoroughbred meetings (excluding the June-July meeting at Fort Erie).

The results of the new meeting at Fort Erie in June and July were encouraging and the additional racing dates were well-received by the owners of horses not able to compete regularly at the concurrent Woodbine meeting.

The impact of the realigned racing date patterns in terms of market saturation, particularly in connection with the overlap of thoroughbred racing at Woodbine and harness racing at Greenwood, is a matter of continuing concern. In light of the favourable overall effect of the realignment in 1977, however, racing dates for 1978 have been established on substantially the same basis.

Thoroughbred racing	1	978 1977	Harness racing	<u>1978</u> <u>1977</u>
Woodbine		112 112	Greenwood	147 146
Greenwood		69 69	Mohawk	121 121
Fort Erie	-3-1	51 51		268 267
		232 232		

Racing will not be conducted at Garden City Raceway in 1978. The Board of Trustees has approved in principle the disposition of this property and does not anticipate any loss therefrom.

A new totalisator system was introduced at Greenwood in July and at Woodbine and Mohawk in September. This system, which is the most modern in North America, provides increased wagering convenience to the racing public. The Trustees are encouraged by the results of the new system, in terms of both patron response and operating efficiency.

The Corporation's estimated capital expenditure program for 1978 is \$1,200,000.

The Trustees feel that the results from 1978 operations will be satisfactory. However, the Corporation will continue to experience difficulty in generating the additional revenues required to offset rising costs. It is clear that this fundamental economic problem can only be resolved, and real growth of the racing industry can only be achieved, through a broadening of the industry's economic base. The Trustees are encouraged, in this regard, by recent announcements indicating that the Government of Canada is now prepared to consider legislation which would permit the establishment of systems of off-track betting designed to benefit the racing industry. Extensive discussions of this subject, involving all industry sectors and government representatives, are in progress. The Corporation will, of course, continue to participate fully in these deliberations. The Trustees are hopeful that agreement will be reached as to the type of off-track betting system required to meet the needs of the racing industry and the public.

Mr. J. J. Mooney, who held various executive positions with the Corporation, including six years as President, resigned during the year as a Trustee, after having served on the Board for sixteen years.

It is with extreme regret that we record the death on March 15, 1978, of Mr. J. A. McDougald, who gave many years of invaluable service on our Board.

Mr. A. M. Cuddy of Strathroy and Mr. D. A. McIntosh, Q.C. of Toronto, were appointed to the Board of Trustees in May, 1978.

On behalf of the Board of Trustees, CHARLES BAKER, Chairman.

(a corporation without share capital incorporated under the laws of Ontario) AND ITS SUBSIDIARY COMPANIES

CONSOLIDATED BALANCE SHEET

DECEMBER 31, 1977

(with comparative figures at December 31, 1976)

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Assets		
FIXED ASSETS, at cost (note 2):	1977	1976
Buildings and equipment	\$44,293,150	\$42,270,639
Less accumulated depreciation	5,695,998	4,494,150
	38,597,152	37,776,489
Land and land improvements	26,012,727	26,070,787
	64,609,879	63,847,276
OTHER ASSETS:		
Cash and short-term investments	221,452	2,403,312
Accounts receivable	263,911	297,535
Prepaid expenses (note 3)	1,306,864	460,342
	1,792,227	3,161,189
	\$66,402,106	\$67,008,465
Liabilities		
Liabilities		
SURPLUS	\$ 1,149,487	\$ 78,693
APPROPRIATION	850,000	850,000
LONG-TERM DEBT (notes 4 and 5):		
First mortgage bonds	15,230,000	16,329,000
Term bank loan	6,000,000	7,000,000
Secured Debentures	36,022,704	36,022,704
	57,252,704	59,351,704
OTHER LIABILITIES:		
Current bank indebtedness	700,000	
Accounts payable and accrued charges	4,018,722	4,016,617
Purses payable	315,193	569,451
Accrued bond and debenture interest	2,116,000	2,142,000
	7,149,915	6,728,068
	\$66,402,106	\$67,008,465
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Approved on behalf of the Trustees:

Charles Baker, *Trustee*John H. Kenney, *Trustee*

(See accompanying notes)

for the year ended December 31, 1977

CONSOLIDATED STATEMENT OF SURPLUS

(with comparative figures for the year ended December 31, 1976)	1977	1976
Surplus, beginning of the year	\$ 78,693	\$ 74,676

Excess of revenue over expenses, appropriation and purses	1,070,794	4,017
Surplus, end of the year	\$1,149,487	\$ 78,693

CONSOLIDATED STATEMENT OF APPROPRIATION

(with comparative figures for the year ended December 31, 1976)	
Balance, beginning of the year	

Balance, beginning of the year	-	-	-	-	-	-	-	-	-
Appropriation from current year's revenue -	-	-	-	-	-	-	-	-	-
Balance, end of the year	-	-	_	-	-	_	-/1	-	-

(See	accompanying	notes)
1000	accompanying	110100)

1977	1976
1977	1976
\$ 850,000	\$ 650,000
	200,000
\$ 850,000	\$ 850,000

AUDITORS' REPORT

To the Trustees of The Ontario Jockey Club:

We have examined the consolidated balance sheet of The Ontario Jockey Club as at December 31, 1977 and the consolidated statements of revenue, expenses, appropriation and purses, surplus, appropriation and changes in cash position for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as we considered necessary in the circumstances.

In our opinion, these consolidated financial statements present fairly the financial position of the corporation as at December 31, 1977 and the revenue, expenses, appropriation and purses and the changes in its cash position for the year then ended in accordance with generally accepted accounting principles for non-profit organizations applied on a basis consistent with that of the preceding year.

Toronto, Canada, March 31, 1978 Clarkson, Gordon & Co.
Chartered Accountants

CONSOLIDATED STATEMENT OF REVENUE, EXPENSES, APPROPRIATION AND PURSES

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for the year ended December 31, 1977 (with comparative figures for the year ended December 31, 1976)	1977	1976
Revenue:		
Commission on pari-mutuel wagering	\$39,644,383	\$36,862,738
Admissions (not including taxes collected)	7,515,087	6,669,603
Food and beverage	7,632,876	6,752,852
Programs, parking and other	3,218,221	2,567,591
	58,010,567	52,852,784
Expenses:		
Operating expenses—		
Pari-mutuel expenses	8,140,344	7,508,132
Other operating expenses	12,472,581	11,364,065
Maintenance expenses	5,502,418	4,846,142
Property taxes	2,886,620	2,595,380
Administrative expenses	2,890,445	2,866,017
Depreciation (note 2)	1,234,878	1,141,444
	33,127,286	30,321,180
Net operating revenue before financial expenses, appropriation and purses	24,883,281	22,531,604
Financial expenses:		
Interest and discount on long-term debt—		
First mortgage bonds	1,521,632	933,557
Term bank loan	605,353	1,042,322
Secured Debentures	3,602,270	3,602,270
	5,729,255	5,578,149
Other interest (net)	(76,513)	(173,310)
	5,652,742	5,404,839
Net revenue before appropriation and purses	19,230,539	17,126,765
Appropriation		200,000
Excess of revenue over expenses and appropriation	19,230,539	16,926,765
Purses (note 6):		
Percentage distribution	18,159,745	16,422,748
Supplemental distribution		500,000
	18,159,745	16,922,748
Excess of revenue over expenses, appropriation and purses	\$ 1,070,794	\$ 4,017
Taxes on wagering and admissions collected for taxation authorities	\$30,415,286	\$28,574,319

(See accompanying notes)

CONSOLIDATED STATEMENT OF CHANGES IN CASH POSITION

for the year ended December 31, 1977

The first production of the fi		
(with comparative figures for the year ended December 31, 1976)		
	1977	1976
Cash provided:		
From operations—		
Excess of revenue over expenses, appropriation and purses	\$1,070,794	\$ 4,017
Depreciation	1,234,878	1,141,444
Appropriation		200,000
Amortization of totalisator costs	64,703	
Amortization of bond discount	31,000	33,500
	2,401,375	1,378,961
Proceeds of issue of Series G bonds		6,000,000
Total cash provided	2,401,375	7,378,961
Cash expended:		
Purchase of fixed assets	1,997,481	6,766,617
Increase (decrease) in accounts receivable and prepaid expenses	877,601	(160,170)
Retirement of first mortgage bonds	1,130,000	442,500
Repayment of term bank loan	1,000,000	3,000,000
Decrease (increase) in accounts payable, accrued		
charges and purses payable	252,153	(1,478,742)
Decrease (increase) in accrued bond and debenture interest	26,000	(47,000)
Total cash expended	5,283,235	8,523,205
Decrease in cash during the year	\$2,881,860	\$1,144,244
Net cash, beginning of the year	\$2,403,312	\$3,547,556
(Net bank indebtedness) cash, end of the year	(478,548)	2,403,312
Decrease in cash during the year	\$2,881,860	\$1,144,244
(Con accompanying notes)		

(See accompanying notes)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 1977

1. ACCOUNTING PRINCIPLES

The Ontario Jockey Club, a corporation without share capital, operates as a non-profit organization and has adopted the following accounting principles:

- (a) The accounts of all subsidiary companies are consolidated with those of the corporation.
- (b) All revenues and expenses are accounted for on the accrual method of accounting.
- (c) Fixed asset additions are capitalized on the books of the corporation and depreciated over their estimated useful lives on the straight-line method as shown in note 2.

2. BUILDINGS, EQUIPMENT AND DEPRECIATION

A summary of the corporation's buildings and equipment, together with accumulated depreciation and the annual rates of depreciation written on a straight-line basis, is set out below:

		1977			
	Cost	Accumulated depreciation	Net	1976 net	Rates of depreciation
Buildings	- \$32,389,213	\$ 3,235,757	\$29,153,456	\$28,609,117	2%-21/2%
Racetracks, roads, parking lots, etc	- 7,527,127	761,990	6,765,137	6,416,400	2%-21/2%
Machinery and equipment	- 4,376,810	1,698,251	2,678,559	2,750,972	10%—20%
	\$44,293,150	\$ 5,695,998	\$38,597,152	\$37,776,489	

3. PREPAID EXPENSES

Prepaid expenses include \$901,000 relating to the unamortized portion of installation and development costs of the new totalisator system. This balance will be written off over the five year term of the current totalisator contract.

4. LONG-TERM DEBT							Outstanding December 31, 1976	- d	Retired		Outstanding ecember 31, 1977
First Mortgage Sinking Fund Bonds:						_		_		-	
7% Series B, due November 1, 1978	-	-	-	-	-	\$	840,000	\$	195,500	\$	644,500
7% Series C, due November 15, 1980 -	-	-	-	-	-		1,260,000		149,000		1,111,000
63/4% Series D, due May 1, 1982	_	-	-	-	-		1,497,500		119,500		1,378,000
63/4% Series E, due November 15, 1983	~	-	-	_	-		1,619,000		176,000		1,443,000
91/4% Series F, due July 15, 1988	-	-	-,	-	-		5,260,000		250,000		5,010,000
111/2% Series G, due December 1, 1989	-	-	-	-	-		6,000,000		240,000		5,760,000
							16,476,500	\$	1,130,000	1	5,346,500
Less unamortized discount	-	-	_	_	-		147,500				116,500
						9	\$16,329,000			\$1	5,230,000
Term bank loan with interest at a rate of						=				_	
1% above the prime bank rate	-	-	-	-	-	\$	7,000,000	\$	1,000,000	\$	6,000,000

The corporation has given demand notes for this loan. Repayment of the outstanding balance is scheduled in two annual instalments of \$1,000,000 commencing June 30, 1978, with the balance payable June 30, 1980.

\$36,022,704

Loan repayments during the next five years on long-term debt are as follows:

Year ending December 31, 1978	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	\$ 2,366,500
Year ending December 31, 1979	-	-	-	-	-	-	-	-	-	_	-	-	-	-	-	-	-	-	\$ 1,840,000
Year ending December 31, 1980	-	-	-	-	-	-	-	-	-	-	-	-	-	-	_	-	-	-	\$ 5,620,000
Year ending December 31, 1981	-	-	-	-	-	-	~	-	-	-	-	-	-	-	-	-	-	-	\$ 720,000
Year ending December 31, 1982	-	_	~	-	-	-	-	-	~	-	-	_	_	_	-	_	_	_	\$ 1,500,000

5. DEBENTURE RESTRICTIONS

The deed of trust and mortgage and indentures supplemental thereto securing the corporation's first mortgage bonds and the deed of trust and mortgage under which the 10% Secured Debentures were issued contain a condition related to earnings as to the purchase for cancellation or redemption of, or payment of interest on, the corporation's 10% Secured Debentures. At January 1, 1978 the amount available for such payments under the condition related to earnings was approximately \$4,720,000.

6. PURSES

Grants distributed to owners of horses on behalf of the Provincial Government, totalling \$2,647,822 in 1977, have not been included in the accompanying financial statements.

7. GARDEN CITY RACEWAY

Racing will not be conducted at Garden City Raceway in 1978. The Board of Trustees has approved in principle the disposition of this property and does not anticipate that any loss will result from its disposition.

8. REMUNERATION OF MANAGEMENT

Trustees, as such, received no remuneration for their services. The aggregate direct remuneration paid or payable by the corporation to its senior officers for the year was \$302,000.

9. ANTI-INFLATION LEGISLATION

Under the federal government's anti-inflation program the corporation is subject to mandatory compliance with legislation which controls profitability and employee compensation. Management is of the opinion that the corporation is in compliance with the requirements of this legislation.

1978 RACING DATES

Thoroughbred Racing		Days
GREENWOOD	Monday, March 20 through Saturday, April 29	36
WOODBINE	*Sunday, April 30 through Sunday, July 30	68
FORT ERIE	*Saturday, June 3 through Monday, July 31	
	*Wednesday, August 2 through Thursday, August 31	24
WOODBINE	*Saturday, September 2 through Sunday, October 29	44
GREENWOOD	Monday, October 30 through Wednesday, December 6	33
*Racing every Sunday dur	ing Woodbine and Fort Erie race meetings.	
Harness Racing		
GREENWOOD RACEWAY	Monday, January 2 through Saturday, March 18	59
MOHAWK RACEWAY	*Sunday, March 19 through Sunday, April 30	31
GREENWOOD RACEWAY	Monday, May 1 through Saturday, May 27	20
MOHAWK RACEWAY	*Monday, May 29 through Sunday, July 2	25
GREENWOOD RACEWAY	Monday, July 3 through Saturday, September 2	52
MOHAWK RACEWAY	*Sunday, September 3 through Saturday, December 2	65
GREENWOOD RACEWAY	Friday, December 8 through Wednesday, December 20	11
GREENWOOD RACEWAY	Tuesday, December 26 through Saturday, December 30	5
*Racing every Sunday dur	ing Mohawk race meetings.	



OUR MILLION DOLLAR MAN—In 1977, Ron Waples became the first driver in Canada to earn in excess of \$1 million in purses and to win more than 300 races in a single season, accomplishments that led to his selection as Canada's Horseman of the Year. The 33 year old Waples also established an Ontario Jockey Club Circuit record when horses driven by him collected \$916,576 in purses.



CANADA'S HORSE-OF-THE-YEAR—Mr. Jean-Louis Lévesque has every reason to smile as he leads in his filly champion, L'Alezane, following her victory in Woodbine's Princess Elizabeth Stakes. L'Alezane, trained by Joseph (Yonnie) Starr, is ridden by Ron Turcotte. Mr. Lévesque is a Trustee of The Ontario Jockey Club.

HIGHLIGHTS OF 1977



A WARM WELCOME—The Honourable Dr. Pauline McGibbon, Lieutenant Governor of Ontario, is welcomed to the 118th running of the Queen's Plate at Woodbine by Lt. Col. Charles Baker, Chairman of the Board of The Ontario Jockey Club. Mrs. McGibbon, escorted by the Governor General's Horse Guards, made the gold cup winner's circle presentation to Mr. and Mrs. Jack Stafford following Sound Reason's dramatic Plate victory.



HE EXCELLED—Exceller, one of Europe's outstanding handicap horses, looked every bit a champion as he strode to victory in the \$193,500 Canadian International Championship Stakes. The colt, owned by Nelson Bunker Hunt and ridden by Angel Cordero Jr., defeated Majestic Light and Johnny D., in the mile and five furlong classic at Woodbine.



MAKING TROTTING HISTORY—Ima Lula, Canada's Harness Horse of 1977, wins an elimination heat of the \$100,000 Maple Leaf Trotting Classic in the time of 1:59 4/5, the first sub two-minute trotting mile in the history of Greenwood Raceway. The driver is famed horseman Joe O'Brien, who also won the final of the Classic with the mare owned by Duncan MacDonald of Sydney, N.S.

